

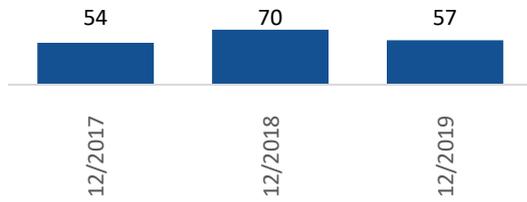
**VOLKSBANK WIEN AG**

# **Preliminary results**

**As at 31 December 2019**

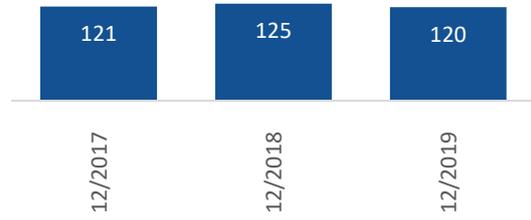
### Result after taxes

Euro million



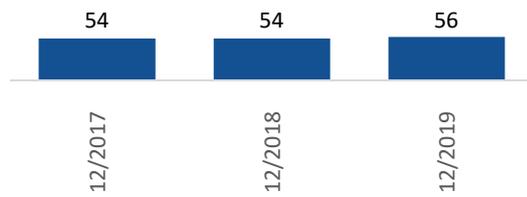
### Net interest income

Euro million



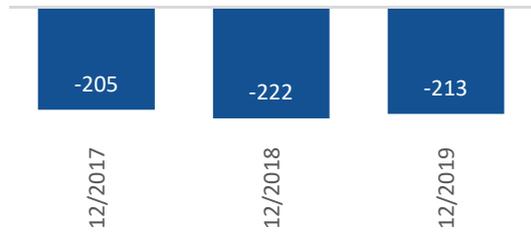
### Net fee & commission income

Euro million

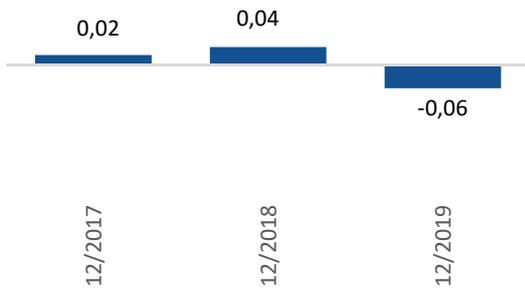


### General administrative expenses

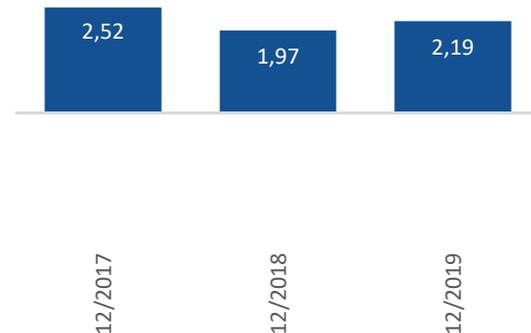
Euro million



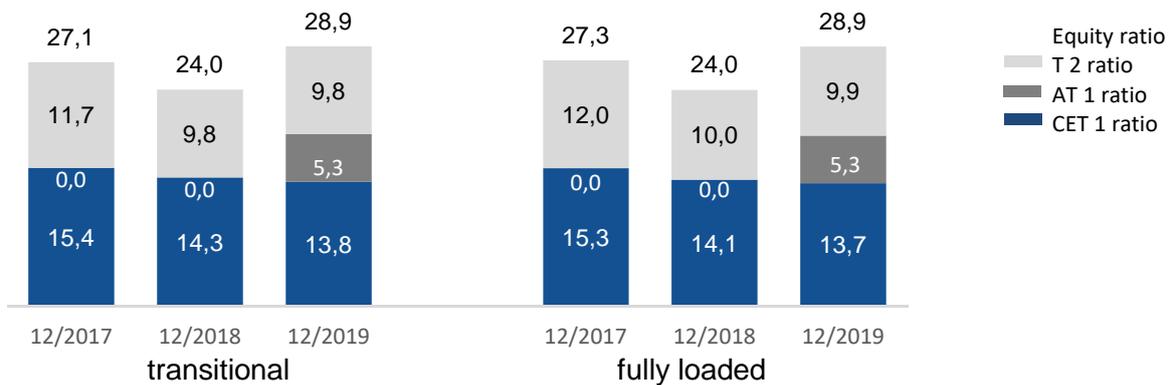
### Risk provision in % of total assets



### NPL Ratio %



### Capital ratios Volksbank Wien (% RWA)



## Key figures of Volksbank Wien AG

Euro million	31 Dec 2019	31 Dec 2018	31 Dec 2017
<b>Statement of financial position</b>			
<b>Total assets</b>	<b>12,704</b>	<b>11,505</b>	<b>10,616</b>
<b>Loans and receivables customers</b>	<b>5,471</b>	<b>5,366</b>	<b>4,752</b>
<b>Amounts owed to customers</b>	<b>6,439</b>	<b>6,344</b>	<b>5,791</b>
<b>Debts evidenced by certificates</b>	<b>1,453</b>	<b>467</b>	<b>488</b>
<b>Subordinated liabilities</b>	<b>418</b>	<b>418</b>	<b>426</b>
<b>Own funds according to Basel III for the Volksbank Wien AG group</b>			
Common equity tier 1 capital (CET1)	576	594	533
Additional tier 1 capital (AT1)	220	0	0
<b>Tier 1 capital (T1)</b>	<b>796</b>	<b>594</b>	<b>533</b>
Tier 2 capital (T2)	406	406	407
<b>Own funds</b>	<b>1,202</b>	<b>1,000</b>	<b>941</b>
Risk weighted exposure amount - credit risk	3,484	3,189	2,721
Total risk exposure amount settlement risk	0	0	0
Total risk exposure amount market risk	85	86	112
Total risk exposure amount operational risk	552	552	579
Total risk for credit valuation adjustment	44	55	59
Other risk exposure amount	0	279	0
<b>Total risk exposure amount</b>	<b>4,165</b>	<b>4,161</b>	<b>3,470</b>
<b>Common equity tier 1 capital ratio</b>	<b>13.83%</b>	<b>14.28%</b>	<b>15.37%</b>
<b>Tier 1 capital ratio</b>	<b>19.11%</b>	<b>14.28%</b>	<b>15.37%</b>
<b>Equity ratio</b>	<b>28.86%</b>	<b>24.04%</b>	<b>27.11%</b>
<b>Income statement</b>			
	<b>1-12/2019</b>	<b>1-12/2018</b>	<b>1-12/2017</b>
Net interest income	120.0	124.7	120.7
Risk provision	-7.2	4.8	2.4
Net fee and commission income	55.8	53.8	53.8
Net trading income	-2.3	1.0	5.6
Result from financial instruments and investment properties	17.9	9.2	-1.0
Other operating result	97.5	100.2	65.2
General administrative expenses	-213.5	-222.3	-204.9
Restructuring result	0.0	-4.0	1.3
Result from companies measured at equity	-0.5	4.5	6.2
Result from discontinued operation	0.0	0.0	0.0
<b>Result before taxes</b>	<b>67.8</b>	<b>72.0</b>	<b>49.4</b>
Income taxes	-10.8	-1.5	4.6
<b>Result after taxes</b>	<b>57.0</b>	<b>70.5</b>	<b>54.0</b>
Result attributable to non-controlling interest	0.0	0.0	0.0
<b>Result of the Group</b>	<b>57.0</b>	<b>70.5</b>	<b>54.0</b>
<b>Key ratios</b>			
	<b>1-12/2019</b>	<b>1-12/2018</b>	<b>1-12/2017</b>
<b>Operating cost-income-ratio</b>	<b>78.2%</b>	<b>78.8%</b>	<b>82.8%</b>
<b>ROE before taxes</b>	<b>8.4%</b>	<b>12.1%</b>	<b>9.5%</b>
<b>ROE after taxes</b>	<b>7.1%</b>	<b>11.9%</b>	<b>10.4%</b>
<b>ROE consolidated net income</b>	<b>7.1%</b>	<b>12.0%</b>	<b>10.5%</b>
<b>Net interest margin</b>	<b>0.9%</b>	<b>1.1%</b>	<b>1.1%</b>
<b>Return on capital employed</b>	<b>0.4%</b>	<b>0.6%</b>	<b>0.5%</b>
<b>Debt to equity ratio</b>	<b>13.27</b>	<b>17.74</b>	<b>17.84</b>
<b>NPL ratio</b>	<b>2.2%</b>	<b>2.0%</b>	<b>2.5%</b>
<b>Leverage ratio</b>	<b>5.9%</b>	<b>4.7%</b>	<b>4.3%</b>
<b>Net stable funding ratio</b>	<b>130.5%</b>	<b>124.2%</b>	<b>131.7%</b>
<b>Loan deposit ratio</b>	<b>71.5%</b>	<b>82.7%</b>	<b>79.8%</b>
<b>Coverage ratio I</b>	<b>30.5%</b>	<b>29.8%</b>	<b>27.0%</b>
<b>Coverage ratio III</b>	<b>100.1%</b>	<b>104.7%</b>	<b>103.7%</b>
<b>Resources</b>			
	<b>1-12/2019</b>	<b>1-12/2018</b>	<b>1-12/2017</b>
<b>Staff average</b>	<b>1,279</b>	<b>1,299</b>	<b>1,284</b>
Thereof domestic	1,279	1,299	1,284
Thereof abroad	0	0	0
	<b>31 Dec 2019</b>	<b>31 Dec 2018</b>	<b>31 Dec 2017</b>
<b>Staff at end of period</b>	<b>1,269</b>	<b>1,290</b>	<b>1,327</b>
Thereof domestic	1,269	1,290	1,327
Thereof abroad	0	0	0
<b>Number of branches</b>	<b>63</b>	<b>70</b>	<b>78</b>
Thereof domestic	63	70	78
Thereof abroad	0	0	0
<b>Number of customers</b>	<b>344,202</b>	<b>360,545</b>	<b>372,396</b>

Equity ratios are displayed in relation to total risk.

The operating cost-income-ratio is the ratio between operating income and operating expenses. Operating income includes net interest income, net fee and commission income, net trading income and if positive other operating result and result from discontinued operation. Operating expenses include general administrative expenses and if negative other operating result and result from discontinued operation. Other operating result and result from discontinued operation is displayed net of other taxes, deconsolidation result and valuation result according to IFRS 5.

The ROE before taxes indicates the result before taxes in relation to average equity including non-controlling interest.

The ROE after taxes indicates the result after taxes in relation to average equity including non-controlling interest.

The ROE consolidated net income indicates the consolidated net income in relation to average equity including non-controlling interest.

The net interest margin shows the net interest income in relation to total assets.

The return on capital employed indicates the result after taxes in relation zu total assets.

The debt to equity ratio indicates equity in relation to liabilities.

The NPL ratio indicates the portfolio of non-performing loans in relation to the total exposure of all loans to and receivables from customers.

The leverage ratio indicates the business volume (CCF-weighted off-balance positions plus derivatives add-on, replacement value of derivatives, disallowance of derivative claims and financial volume) in relation to the tier 1 capital (CET1 + AT1).

The net stable funding ratio indicates the available stable funding in relation to the necessary stable funding.

The loan deposit ratio indicates the total amount of loan accounts, overdraft facilities less syndicated loans in relation to the total amount of savings deposits, demand deposits, fixed term deposits and debts evidenced by certificates.

The coverage ratio I indicates the coverage ratio of non-performing loans by risk provisions.

The coverage ratio III indicates the coverage ratio of non-performing loans by risk provisions and collaterals.

All ratios were displayed without including discontinued operation or disposal group.

## Statement of comprehensive income

INCOME STATEMENT	1-12/2019	1-12/2018	Changes	
	Euro thousand	Euro thousand	Euro thousand	%
Interest and similar income	196,372	200,313	-3,941	-1.97 %
thereof using the effective interest method	181,672	183,179	-1,508	-0.82 %
Interest and similar expenses	-76,367	-75,585	-782	1.03 %
Net interest income	120,005	124,728	-4,723	-3.79 %
Risk provision	-7,178	4,832	-12,011	< -200.00 %
Fee and commission income	78,629	80,250	-1,621	-2.02 %
Fee and commission expenses	-22,836	-26,428	3,592	-13.59 %
Net fee and commission income	55,793	53,822	1,971	3.66 %
Net trading income	-2,287	990	-3,277	< -200.00 %
Result from financial instruments and investment properties	17,885	9,172	8,713	95.00 %
Other operating result	97,527	100,166	-2,639	-2.63 %
General administrative expenses	-213,460	-222,258	8,798	-3.96 %
Restructuring result	0	-4,027	4,027	-100.00 %
Result from companies measured at equity	-501	4,534	-5,034	-111.05 %
<b>Result before taxes</b>	<b>67,784</b>	<b>71,959</b>	<b>-4,175</b>	<b>-5.80 %</b>
Income taxes	-10,751	-1,468	-9,283	> 200.00 %
<b>Result after taxes</b>	<b>57,033</b>	<b>70,491</b>	<b>-13,458</b>	<b>-19.09 %</b>
<b>Result attributable to shareholders of the parent company (Consolidated net result)</b>	<b>57,013</b>	<b>70,465</b>	<b>-13,452</b>	<b>-19.09 %</b>
thereof from continued operation	57,013	70,465	-13,452	-19.09 %
Result attributable to non-controlling interest	20	26	-6	-23.37 %
thereof from continued operation	20	26	-6	-23.37 %
<b>Other comprehensive income</b>				
	1-12/2019	1-12/2018	Changes	
	Euro thousand	Euro thousand	Euro thousand	%
<b>Result after taxes</b>	<b>57,033</b>	<b>70,491</b>	<b>-13,458</b>	<b>-19.09 %</b>
<b>Other comprehensive income</b>				
<b>Items that will not be reclassified to profit or loss</b>				
Revaluation of obligation of defined benefit plans (including deferred taxes)	-3,012	1,954	-4,966	< -200.00 %
Revaluation reserve (including deferred taxes)	952	422	531	125.97 %
Fair value reserve - equity instruments (including deferred taxes)	496	-1,026	1,522	-148.38 %
Revaluation of own credit risk (including deferred taxes)	-422	-1,836	1,414	-77.02 %
<b>Total items that will not be reclassified to profit or loss</b>	<b>-1,985</b>	<b>-486</b>	<b>-1,499</b>	<b>&gt; 200.00 %</b>
<b>Items that may be reclassified to profit or loss</b>				
Fair value reserve - debt instruments (including deferred taxes)				
Change in fair value	4,153	-909	5,062	< -200.00 %
Net amount transferred to profit or loss	1	104	-103	-99.33 %
Change in deferred taxes arising from untaxed reserve	6,119	0	6,119	< -200.00 %
Change from companies measured at equity	1,852	-1,172	3,024	< -200.00 %
<b>Total items that may be reclassified to profit or loss</b>	<b>12,125</b>	<b>-1,977</b>	<b>14,102</b>	<b>&lt; -200.00 %</b>
<b>Other comprehensive income total</b>	<b>10,140</b>	<b>-2,463</b>	<b>12,603</b>	<b>&lt; -200.00 %</b>
<b>Comprehensive income</b>	<b>67,172</b>	<b>68,028</b>	<b>-855</b>	<b>-1.26 %</b>
<b>Comprehensive income attributable to shareholders of the parent company</b>	<b>67,153</b>	<b>68,000</b>	<b>-847</b>	<b>-1.25 %</b>
thereof from continued operation	67,153	68,000	-847	-1.25 %
Comprehensive income attributable to non-controlling interest	20	28	-8	-30.14 %
thereof from continued operation	20	28	-8	-30.14 %

## Statement of financial position as at 31 December 2019

	31 Dec 2019 Euro thousand	31 Dec 2018 Euro thousand	Changes Euro thousand	%
<b>ASSETS</b>				
Liquid funds	1,913,513	1,565,504	348,009	22.23 %
Loans and receivables credit institutions	2,466,415	1,986,640	479,775	24.15 %
Loans and receivables customers	5,471,336	5,365,676	105,660	1.97 %
Assets held for trading	60,220	60,496	-276	-0.46 %
Financial investments	2,224,641	2,091,440	133,200	6.37 %
Investment property	33,059	32,329	730	2.26 %
Companies measured at equity	39,194	37,835	1,359	3.59 %
Participations	52,967	43,073	9,894	22.97 %
Intangible assets	22,597	21,995	603	2.74 %
Tangible assets	167,453	66,632	100,820	151.31 %
Tax assets	63,035	61,718	1,317	2.13 %
Current taxes	6,343	4,541	1,802	39.67 %
Deferred taxes	56,691	57,177	-485	-0.85 %
Other assets	132,939	114,175	18,764	16.43 %
Assets held for sale	56,482	57,979	-1,497	-2.58 %
<b>TOTAL ASSETS</b>	<b>12,703,850</b>	<b>11,505,492</b>	<b>1,198,358</b>	<b>10.42 %</b>
<b>LIABILITIES</b>				
Amounts owed to credit institutions	2,802,911	3,060,759	-257,847	-8.42 %
Amounts owed to customers	6,438,600	6,344,232	94,368	1.49 %
Debts evidenced by certificates	1,452,807	466,675	986,132	> 200.00 %
Lease liabilities	100,927	0	100,927	100.00 %
Liabilities held for trading	78,079	75,416	2,664	3.53 %
Provisions	78,771	79,651	-880	-1.10 %
Tax liabilities	1,757	1,842	-85	-4.63 %
Current taxes	758	758	0	-0.02 %
Deferred taxes	999	1,085	-85	-7.86 %
Other liabilities	438,115	440,676	-2,561	-0.58 %
Subordinated liabilities	417,783	418,355	-572	-0.14 %
Equity	894,098	617,887	276,211	44.70 %
Shareholders' equity	890,230	614,001	276,229	44.99 %
Non-controlling interest	3,867	3,886	-18	-0.47 %
<b>TOTAL LIABILITIES</b>	<b>12,703,850</b>	<b>11,505,492</b>	<b>1,198,358</b>	<b>10.42 %</b>

## Segment reporting by business segments

1-12/2019

Euro thousand

	Retail	CO	Consolidation	Total
Net interest income	102,654	17,351	0	120,005
Risk provisions	-8,590	1,412	0	-7,178
Net fee and commission income	58,413	-2,818	198	55,793
Net trading income	259	-2,546	0	-2,287
Result from financial instruments and investment properties	1,874	19,363	-3,351	17,885
Other operating result	4,149	144,040	-50,663	97,527
General administrative expenses	-143,003	-124,274	53,816	-213,460
Restructuring result	0	0	0	0
Result from companies measured at equity	-165	-336	0	-501
Result from discontinued operations	0	0	0	0
<b>Annual result before taxes</b>	<b>15,593</b>	<b>52,191</b>	<b>0</b>	<b>67,784</b>
Income taxes	-8,387	-2,364	0	-10,751
<b>Annual result after taxes</b>	<b>7,206</b>	<b>49,827</b>	<b>0</b>	<b>57,033</b>
<b>31 Dec 2019</b>				
<b>Total assets</b>	<b>6,541,971</b>	<b>7,572,113</b>	<b>-1,410,234</b>	<b>12,703,850</b>
Loans and receivables customers	5,276,454	244,157	-49,275	5,471,336
Companies measured at equity	30,460	8,734	0	39,194
Amounts owed to customers	5,254,294	1,280,697	-96,391	6,438,600
Debts evidenced by certificates, including subordinated liabilities	112,981	1,757,609	0	1,870,591

1-12/2018

Euro thousand

	Retail	CO	Consolidation	Total
Net interest income	102,011	22,717	0	124,728
Risk provisions	952	3,881	0	4,832
Net fee and commission income	57,014	-3,259	67	53,822
Net trading income	250	740	0	990
Result from financial instruments and investment properties	2,959	9,399	-3,186	9,172
Other operating result	8,851	135,360	-44,045	100,166
General administrative expenses	-141,119	-128,304	47,164	-222,258
Restructuring result	-4,270	243	0	-4,027
Result from companies measured at equity	4,321	213	0	4,534
Result from discontinued operations	0	0	0	0
<b>Annual result before taxes</b>	<b>30,969</b>	<b>40,989</b>	<b>0</b>	<b>71,959</b>
Income taxes	78	-1,546	0	-1,468
<b>Annual result after taxes</b>	<b>31,048</b>	<b>39,443</b>	<b>0</b>	<b>70,491</b>
<b>31 Dec 2018</b>				
<b>Total assets</b>	<b>6,466,527</b>	<b>6,447,649</b>	<b>-1,408,683</b>	<b>11,505,492</b>
Loans and receivables customers	5,151,092	264,826	-50,243	5,365,676
Companies measured at equity	29,077	8,759	0	37,835
Amounts owed to customers	5,396,956	1,013,883	-66,607	6,344,232
Debts evidenced by certificates, including subordinated liabilities	114,562	770,468	0	885,030

## Own funds of the VBW group of credit institutions

Euro thousand	31 Dec 2019	31 Dec 2018
Common tier I capital: Instruments and reserves		
Capital instruments including share premium accounts	341,416	341,416
Retained earnings	368,941	380,421
Accumulated other comprehensive income (and other reserves)	-87,957	-97,606
Amount of capital instruments subject to phase out from CET1	6,272	8,363
Non-controlling interest	0	0
Common tier I capital before regulatory adjustments	628,671	632,594
Common tier I capital: regulatory adjustments		
Regulatory value adjustments	0	0
Intangible assets (net of related tax liability)	-22,597	-21,995
Value adjustments due to the requirement for prudent valuation	-1,109	-1,338
Amount exceeding the threshold of 17.65 %	-10,228	-5,526
Qualifying AT1 deductions that exceeds the AT1 capital of the institution	0	0
Additional CET 1 deductions pursuant to article 3 CRR	-14,169	-9,434
Total regulatory adjustments	-52,811	-38,292
<b>Common equity tier I capital - CET1</b>	<b>575,860</b>	<b>594,302</b>
Additional tier I capital: instruments		
Capital instruments including share premium accounts	220,000	0
Additional tier I capital before regulatory adjustments	220,000	0
Additional tier I capital: regulatory adjustments		
Qualifying AT1 deductions that exceeds the AT1 capital of the institution	0	0
Total regulatory adjustments	0	0
<b>Additional tier I capital - AT1</b>	<b>220,000</b>	<b>0</b>
<b>Tier I capital (CET1 + AT1)</b>	<b>795,860</b>	<b>594,302</b>
Tier II capital - instruments and provisions		
Capital instruments including share premium accounts	406,278	405,991
Capital instruments subject to phase out from tier II	0	0
Tier II capital before regulatory adjustments	406,278	405,991
Tier II capital: regulatory adjustments		
Regulatory adjustments - transitional provisions	0	0
CET1 instruments of financial sector entities	0	0
Total regulatory adjustments	0	0
<b>Tier II capital - T2</b>	<b>406,278</b>	<b>405,991</b>
<b>Own funds</b>	<b>1,202,138</b>	<b>1,000,293</b>
Common equity tier I capital ratio (tier I)	13.83 %	14.28 %
Tier I capital ratio	19.11 %	14.28 %
Equity ratio	28.86 %	24.04 %
each in relation to total risk exposure amount		

## Risk weighted assessment amounts

Euro thousand	31 Dec 2019	31 Dec 2018
Risk weighted exposure amount - credit risk	3,484,076	3,188,634
Total risk exposure amount - settlement risk	0	33
Total risk exposure amount for position, foreign exchange and commodities risks	84,611	85,885
Total risk exposure amount for operational risk	552,151	552,151
Total risk exposure amount for credit valuation adjustment (cva)	44,462	55,024
Other risk exposure amount	0	279,376
<b>Total risk exposure amount</b>	<b>4,165,299</b>	<b>4,161,104</b>

## Own funds of the VBW group of credit institutions - fully loaded

Euro thousand	31 Dec 2019	31 Dec 2018
Common tier I capital: Instruments and reserves		
Capital instruments including share premium accounts	341,416	341,416
Retained earnings	368,941	380,421
Accumulated other comprehensive income (and other reserves)	-87,957	-97,606
Common tier I capital before regulatory adjustments	622,399	624,231
Common tier I capital: regulatory adjustments		
Intangible assets (net of related tax liability)	-22,597	-21,995
Value adjustments due to the requirement for prudent valuation	-1,109	-1,338
Deferred tax assets arising from temporary difference (amount above 10 % threshold, net of related tax liability)	0	0
Amount exceeding the threshold of 17.65 %	-10,819	-7,002
Additional CET 1 deductions pursuant to article 3 CRR	-14,169	-9,434
Total regulatory adjustments	-54,029	-39,768
<b>Common equity tier I capital - CET1</b>	<b>568,370</b>	<b>584,463</b>
Additional tier I capital: instruments		
Capital instruments including share premium accounts	220,000	0
Additional tier I capital: regulatory adjustments		
Qualifying AT1 deductions that exceeds the AT1 capital of the institution	0	0
Total regulatory adjustments	0	0
<b>Additional tier I capital - AT1</b>	<b>220,000</b>	<b>0</b>
<b>Tier I capital (CET1 + AT1)</b>	<b>788,370</b>	<b>584,463</b>
Tier II capital - instruments and provisions		
Capital instruments including share premium accounts	412,550	414,354
Tier II capital before regulatory adjustments	412,550	414,354
Tier II capital: regulatory adjustments		
Total regulatory adjustments	0	0
<b>Tier II capital - T2</b>	<b>412,550</b>	<b>414,354</b>
<b>Own funds</b>	<b>1,200,920</b>	<b>998,817</b>
Common equity tier I capital ratio (tier I)	13.66 %	14.06 %
Tier I capital ratio	18.94 %	14.06 %
Equity ratio	28.85 %	24.02 %
each in relation to total risk exposure amount		

## Risk weighted assessment amounts

Euro thousand	31 Dec 2019	31 Dec 2018
Risk weighted exposure amount - credit risk	3,481,031	3,184,944
Total risk exposure amount - settlement risk	0	33
Total risk exposure amount for position, foreign exchange and commodities risks	84,611	85,885
Total risk exposure amount for operational risk	552,151	552,151
Total risk exposure amount for credit valuation adjustment (cva)	44,462	55,024
Other risk exposure amount	0	279,376
<b>Total risk exposure amount</b>	<b>4,162,255</b>	<b>4,157,414</b>

## Amounts owed to customer

<b>Euro million</b>	<b>31 Dec 2019</b>
Saving deposits	1,982.3
Other deposits	4,456.3

## Distribution of loans and receivables to customers by customer industries

	<b>31 Dec 2019</b>
Private households	2,415.4
Financial services incl. Banks	97.1
Public authorities	24.5
Real estate	1961.5
Construction industry	149.1
Tourism	137.8
Trade and repairs	202.8
Physicians/healthcare	109.4
Agriculture and forestry	166.4
Others	262.9

## Distribution of loans and receivables to customers by customer segments<sup>1)</sup>

	<b>31 Dec 2019</b>
Retail	2,415.4
SME	2,513.6
Corporates	263.0
Public sector	24.5
Others	310.4

## Largest 25 customer exposures

Top 25 exposures represent 10.6 % of Association's total loans and receivables to customers (largest single customer exposure: 1 % of total loans and receivables to customers).

## additional information from individual financial Statement (UGB) as of 31.12.2019

<b>Euro million</b>	<b>31 Dec 2019</b>
Available Distributable Items (ADIs)	114.0
§ 57/1 BWG reserves	17.9

1) The definition of customer segments is derived from the regulatory classification criteria